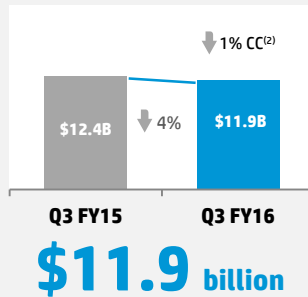


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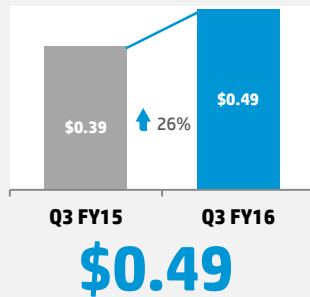


Highlights

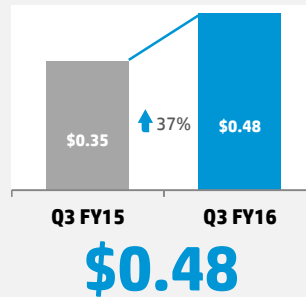
Net revenue



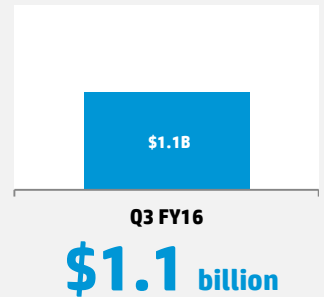
GAAP diluted net EPS from continuing operations



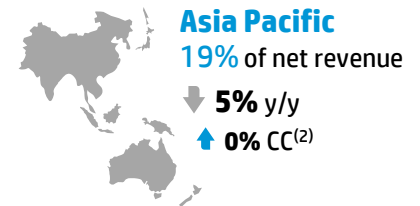
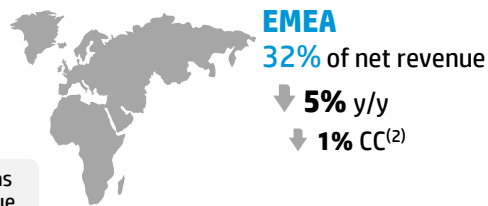
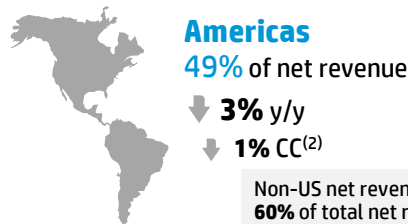
Non-GAAP⁽¹⁾ diluted net EPS from continuing operations



Cash provided by operations

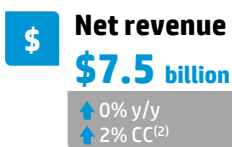


Geography

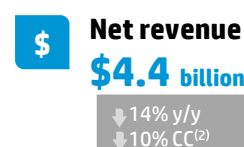


Non-US net revenue was 60% of total net revenue

Personal Systems



Printing



1. All non-GAAP numbers have been adjusted to exclude certain items. A reconciliation of specific adjustments to GAAP results for the current and prior periods is included as a part of a Q3 FY16 earnings presentation available at www.hp.com/investor/home.
2. Adjusted to eliminate the effects of foreign exchange fluctuations.

NOTE: Arrows represent the mathematical direction of the amount the arrow is associated with.


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Capital Allocation


Dividend payment
\$212 million

\$0.124 per share



Stock repurchase
\$57 million

approximately 4.5 million shares


Net debt ⁽¹⁾
\$1.1 billion

↓ \$1.0 billion q/q

Asset Management


Cash conversion cycle
(29) days

↓ 5 days q/q


Days receivables
30 days

flat q/q


Days payable
96 days

↑ 8 days q/q


Days inventory
37 days

↑ 3 days q/q

1. Gross cash includes cash and cash equivalents, short-term investments, and certain liquid long-term investments. Net cash (debt) is defined as gross cash less gross debt including the effect of hedging.

NOTE: Arrows represent the mathematical direction of the amount the arrow is associated with.