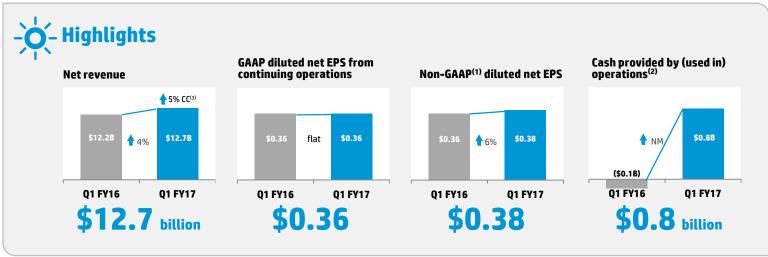
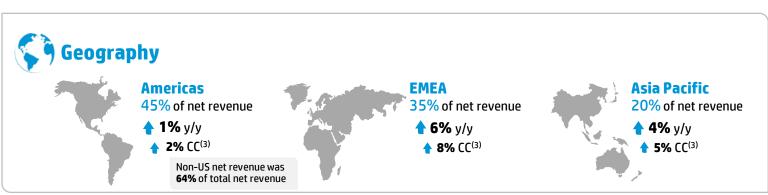
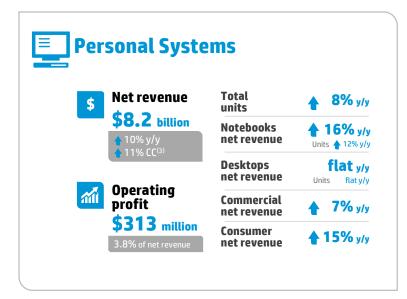
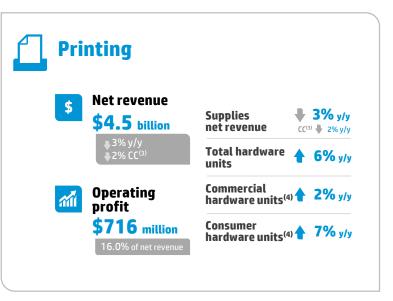
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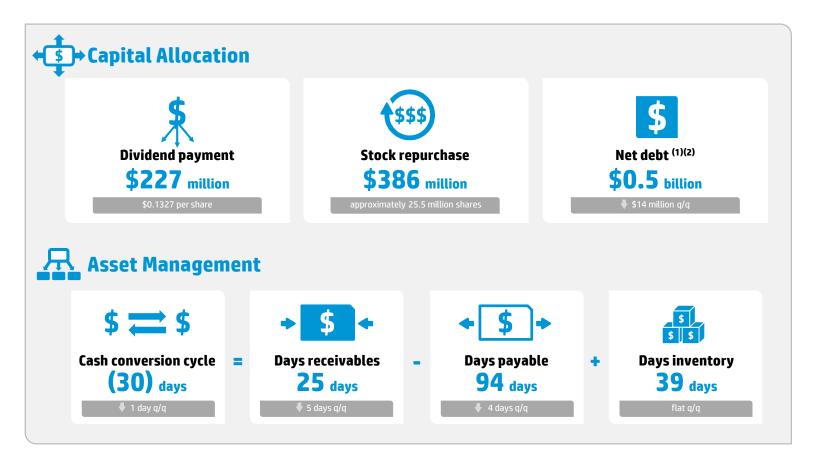


- 1. All non-GAAP numbers have been adjusted to exclude certain items. A reconciliation of specific adjustments to GAAP results for the current and prior periods is included as a part of a Q1 FY17 Results Presentation available at www.hp.com/investor/home.
- 2. Pursuant to Accounting Standard Update 2016-09 in Q1 FY17, excess income tax benefit from stock-based compensation expense is no longer separated from operating income tax cash flows and reported as financing activity. In addition, income taxes paid on shares withheld is now required to be presented as financing activity as opposed to operating activity. The change has been adopted including prior comparative periods.
- 3. Adjusted to eliminate the effects of foreign exchange fluctuations.
- 4. See the Q1 FY17 Results Presentation for business unit realignment details.

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- 1. Gross cash includes cash and cash equivalents, short-term investments, and certain liquid long-term investments. Net cash (debt) is defined as gross cash less gross debt after adjusting the effect of unamortized premium/discount on debt issuance, debt issuance costs, unrealized gains/losses on fair value hedges and interest rate swaps.
- 2. Pursuant to Accounting Standard Update 2015-03 in Q1 FY17, debt issuance costs has been reclassified from other non-current assets to long-term debt. The change has been adopted including prior comparative periods.

NOTE: Arrows represent the mathematical direction of the amount the arrow is associated with.